



GEC Pre-Proposal Meeting

**Greg Deese, PE – Director of Operations and Engineering
Tampa Hillsborough Expressway Authority (THEA)**



Presentation Overview

THEA Vision and Goals

Scope of Services Review

- GEC Role
- Potential Scope Items for each THEA Department
- Consultant Expectations

Proposal Scoring

- Phase I – Expanded Letter of Interest
- Phase II – Presentation and Interview

Procurement Process and Communication

- Schedule
- Communications
- Award of Contracts
- Pursuit of Other THEA Professional Service Work



THEA Vision and Goals

- **THEA's vision is BIG** – To be a world-class transportation provider and a national leader
- **Redefining our urban expressway** – modernizing existing infrastructure using data and technology to address rapid population growth and evolving customer expectations
- **Innovation** - All of the easy things have already been done...every facet of THEA's organization, business process and service delivery needs to be innovative
- **Collaboration** – Be a good partner and expect good partners – Other agencies, consultants, contractors and the public
- **Risk Mitigation** - Early risk identification and risk mitigation strategies are critical to delivering successful projects

SCOPE OF SERVICES REVIEW



Scope of Services Overview

GEC Role:

- **Operates as an extension of THEA Staff**
 - Support across all THEA departments
 - Services are wide-ranging
 - Seamless collaboration with other consultants expected - GEC supports execution across the organization
 - Long and short-term assignments expected

This presentation only hits the high points of the scope. The full scope is available in the RFP document.



Scope of Services Review - Finance

GEC Potential Responsibilities:

- **Development of Capital Improvement Plan**
 - Initial Project Scoping
 - Budget Development
 - Schedule Creation
 - Contract Procurement Method Recommendations
- **Operations, Maintenance and Administration (OM&A) Budget**
 - Needs Assessment
 - Budget Development – balance efficient spend with safety and state of good repair

GEC will work with Traffic and Revenue Consultant



Scope of Services Review - IT

GEC Potential Responsibilities:

- Scope Development and Review for IT Procurements
- Technical Advisory Services
- IT Project Management

GEC will work with General IT Consultant



Scope of Services Review - Operations

GEC Potential Responsibilities:

- **Engineering and Design Support**
 - Development of THEA Standards
 - Production Schedule Management
 - Scope Development and Clarification
 - Design Phase Reviews
 - Risk Mitigation
 - Utility Relocation and Geotech
 - Permits and PS&E
 - Stakeholder Coordination
- **Safety Support**
 - Annual System Safety Audit
 - Quarterly Safety Reports

TAMPA HILLSBOROUGH EXPRESSWAY AUTHORITY

ROADWAY PLANS

THEA PROJECT ID 0-00619D
HILLSBOROUGH COUNTY (10020)
SELMON EXPRESSWAY (SR 618) FROM EAST OF MAYDELL DRIVE TO WEST OF THE TAMPA BYPASS CANAL
EAST MAINLINE TOLL GANTRIES DESIGN

CONTRACT PLANS COMPONENTS
ROADWAY TOLL FACILITIES

INDEX OF ROADWAY PLANS

SHEET NO.	SHEET DESCRIPTION
1	KEY SHEET
2	SIGNATURE SHEET
3	SUMMARY OF PAY ITEMS
4	EXISTING STRUCTURES
5-6	TYPICAL SECTION
7-8	TYPICAL SECTION DETAILS
9	PROJECT LAYOUT
10	GENERAL NOTES
11-12	ROADWAY PLANS
13-14	ROADWAY PROFILE
15	DRAINAGE NETWORK TABLES
16	DRAINAGE NETWORK PROFILE
17	OPTIONAL MATERIALS FABRICATION
18-20	CROSS SECTIONS
21-23	EROSION CONTROL
24-34	TEMPORARY TRAFFIC CONTROL PLAN
35-39	SIGNING AND PAVEMENT MARKING PLAN
40-42	GUIDESIGN WORKSHEET

GR-1* SOIL SURVEY
GR-2* REPORT OF CORE BORINGS

*THESE SHEETS ARE INCLUDED IN THE INDEX OF ROADWAY PLANS ONLY TO INDICATE THAT THEY ARE PART OF THE ROADWAY PLANS. THESE SHEETS ARE CONTAINED IN A SEPARATE DIGITALLY SIGNED AND SEALED DOCUMENT.

GOVERNING STANDARD PLANS:
Florida Department of Transportation 19-2026-27 Standard Plans for Road and Bridge Construction and applicable Interim Revisions (IRs).
Standard Plans for Road Construction and associated IRs are available at the following website: <https://www.flotd.gov/design/standardplans/current>
APPLICABLE IRs: IR - N/A

GOVERNING STANDARD SPECIFICATIONS:
Florida Department of Transportation 2026-2027 Standard Specifications for Road and Bridge Construction at the following website: <https://tinyurl.com/m2w9h2>

PROJECT LOCATION URL: <https://tinyurl.com/3w19v2wv>

PROJECT LIMITS: BEGIN MP 10.327 - END MP 10.536

EXCEPTIONS: NONE

BRIDGE LIMITS: NONE

RAILROAD CROSSINGS: NONE

ROADWAY PLANS ENGINEER OF RECORD:

H. DEAN GRUMBACH, P.E.
P.E. LICENSE NUMBER: 91903

KISLINGER CAMPO AND ASSOCIATES CORP.
201 W. FRANKLIN ST., SUITE 900
TAMPA, FL 33607
PHONE: (813) 571-5332
CONTRACT NO.: 0-00619D
VENDOR NO.: 159-057165

THEA PROJECT MANAGER:
JUDITH VILLEGAS, EI

CONSTRUCTION CONTRACT NO.	FISCAL YEAR	SHEET NO.
0-00619D	26	1

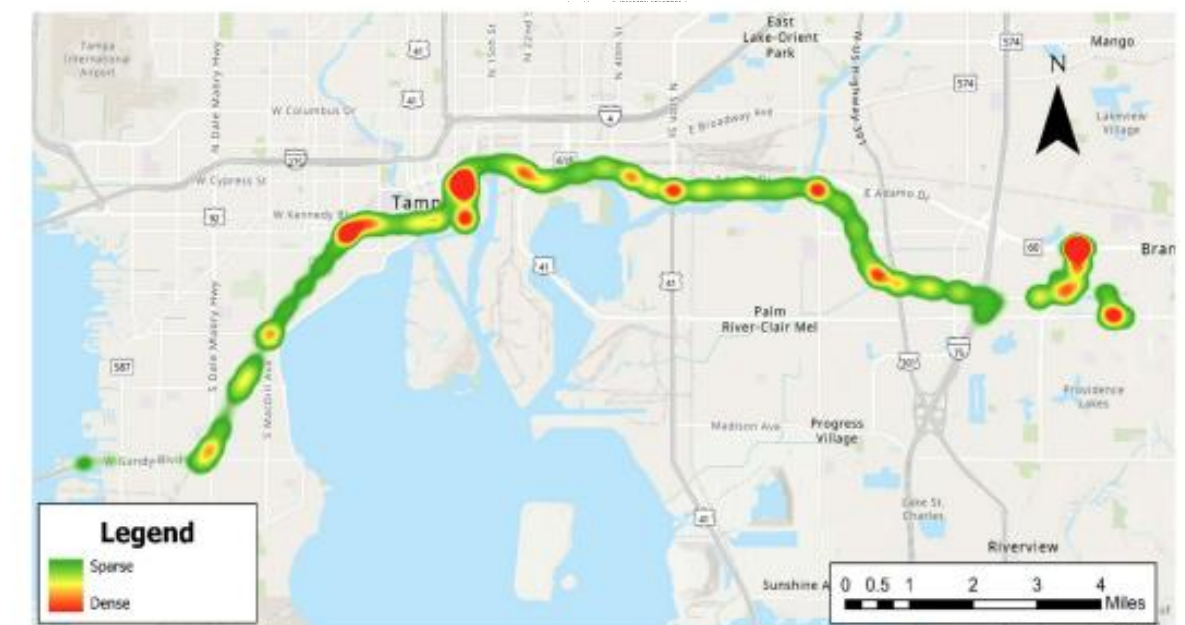


Figure 5-2 Heat Map of High Crash Locations (2020-2024)

GEC will work with Misc. Design and CEI and Project-Specific Contracts

Scope of Services Review - Operations

GEC Potential Responsibilities:

- **Construction Management**
 - Development of THEA Standards
 - CEI Scope Development
 - Initial Project Durations
 - QA Review for CEI consultants
 - Claims Reviews and DRB assistance
 - Surveying Support
 - Final Estimates Support

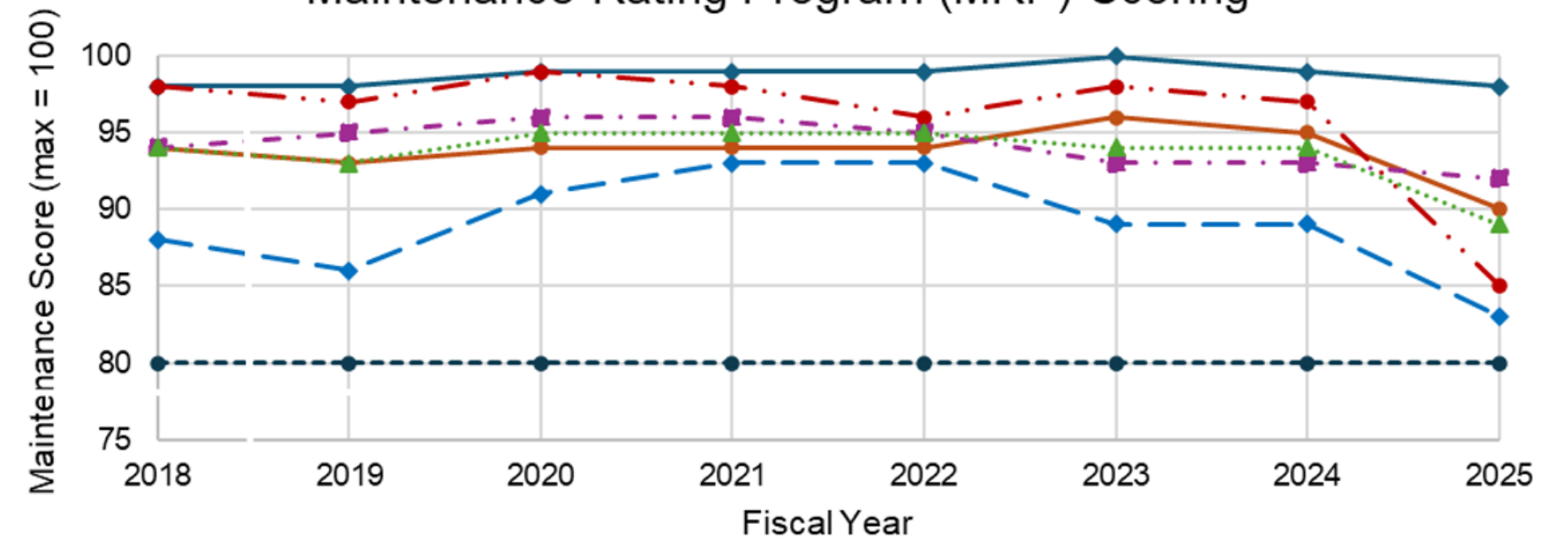


Scope of Services Review - Operations

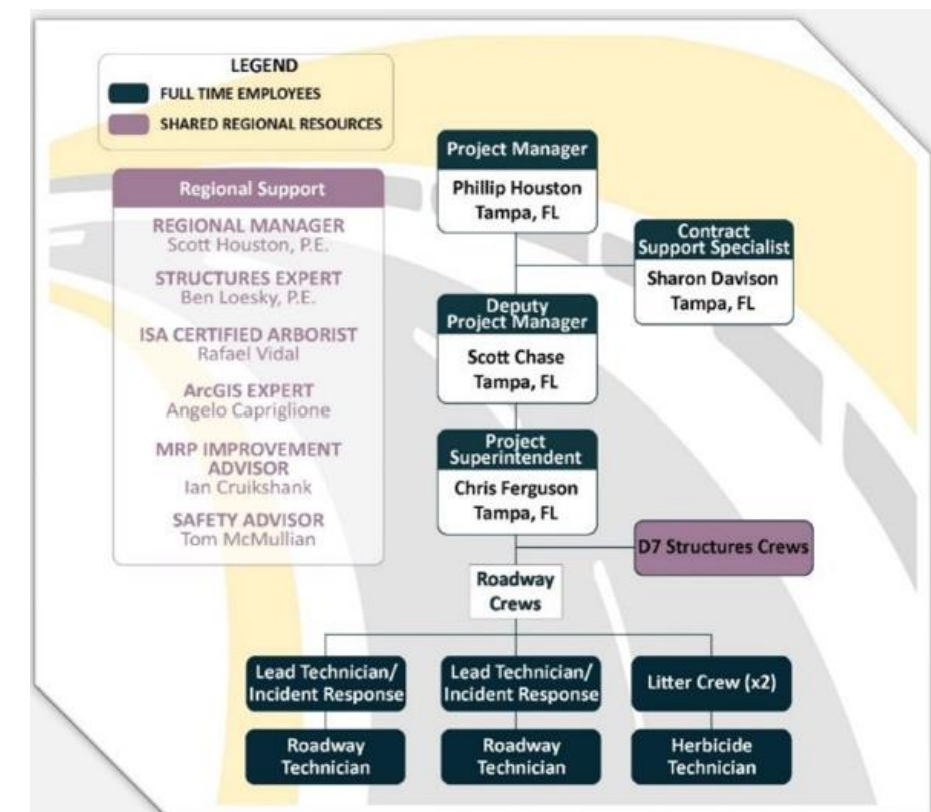
GEC Potential Responsibilities:

- **Maintenance Support**
 - Development of THEA Standards
 - Asset Maintenance Project Management
 - System Inspections
 - Work Order Tracking
 - MRP Support
 - Bridge/Ancillary Structure Inspection Review
 - Bridge Load Rating
 - Third Party Permit Processing
 - Stormwater Compliance

Maintenance Rating Program (MRP) Scoring



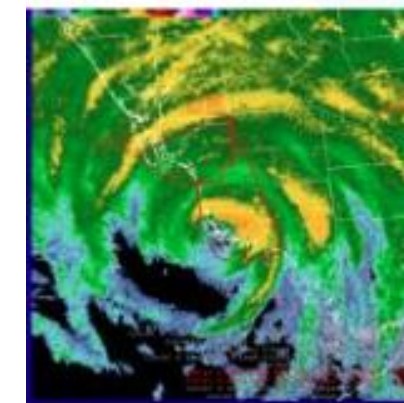
- ◆— Roadway
- ◆— Roadside
- ◆— Drainage
- ◆— FDOT Target
- Traffic Services
- Vegetation/Aesthetics
- ▲— Facility - Overall Score



Scope of Services Review - Operations

GEC Potential Responsibilities:

- **Emergency Response**
 - Maintain Hurricane Response Plans
 - Emergency Stakeholder Coordination
 - Post-storm/emergency Inspection
 - Prioritization of Repairs
 - Scope Development for Emergency Contracts
- **Traffic Operations Support**
 - Optimize REL Standard Operations Procedures
 - City of Tampa TMC Coordination
 - Traffic Operations Studies



Scope of Services Review - Operations

GEC Potential Responsibilities:

- **ITS Support**
 - Provide ITS design, analysis and review staff
 - Provide ITS field inspection staff
 - Coordination of ITS needs for CIP
 - Review vendor performance
 - Provide project continuity reviews
- **Asset Management/GIS**
 - Maintain asset inventories
 - Develop and maintain condition assessments
 - Develop and maintain GIS datasets for assets
 - Development of accurate lifecycle cost estimates and service life estimation



Scope of Services Review - Planning

GEC Potential Responsibilities:

- **Planning Support**
 - Data Collection
 - Transportation Modeling
 - General Planning Studies
 - PD&E Support
 - Greenway and Parks Support
- **Innovation**
 - Track advances in technology, mobility, AI, data analytics and tolling

GEC will work with General Planning Consultant and Project-Specific PD&E Contracts



Scope of Services Review - Comms



GEC Potential Responsibilities:

- **Communications Support**
 - Review of Communication Strategies for Capital Projects
 - Planning and Execution of PI activities
 - Prepare Presentations, Materials, Exhibits and Maps
 - Support Construction Project PIO

GEC will work with Communications Consultants

Driving Innovation Enhancing Communities

Our Facilities



Our Projects

Community Enhancements

- Selmon Greenway Improvements
- Meridian Avenue Pedestrian Improvements
- Bay to Bay Boulevard Aesthetics

Infrastructure Improvements

- South Selmon Capacity Improvement Project
- East Selmon Additional Access Ramps
- Whiting Street Improvements
- Railroad Track Removal for Grid Connectivity
- Continued Preservation & Maintenance of Existing Facilities

Project Development & Environment Studies

- Nebraska Avenue
- East Selmon

Technology & Innovation Enhancements

- Connected Vehicle (CV) Pilot
- Road Ranger Incident Response
- Intelligent Transportation System
- Infrastructure Enhancements (dynamic message signs, cameras, and CV technology)
- Toll Operations Infrastructure & Tolling Technology Testing



Scope of Services Review - Tolls

GEC Potential Responsibilities:

- **Tolls Support**
 - Support planning and design of toll collection facilities and equipment
 - Support development of procurement documents for tolls projects
 - Serve as technical representative for THEA



GEC will work with General Tolling Consultant

Scope of Services Review - Legal

GEC Potential Responsibilities:

- **Bond Covenant**
 - Biennial Report
 - Bond Certifications
 - Construction Supervision
- **Right of Way**
 - Develop ROW cost estimates
 - ROW Surveying
 - Title Search
 - Expert Witness
- **Project Delivery**
 - ITB
 - Alternative Delivery
 - Professional Service

BIENNIAL INSPECTION REPORT 2025



Consultant Expectations for THEA Projects

- **Integrity** – Do the right thing for the agency
- **Shared Commitment** - THEA's commitment to our customers, community and partner agencies extends to our consultants.
- **Consistently Proactive** – Anticipate needs and offer unprompted solutions. This includes working with other consultants directly. If the problem occurred once...will it occur again?
- **Communication** – There is never too much communication...actively listen, ask questions and document decisions and meetings.
- **Problem Solving** - Apply talent and experience in the service areas you are providing to give thoughtful insight and elegant solutions.
- **Continuous Quality Improvement** – Don't be afraid to show us how you are getting better on every assignment
- **Proper Staffing for Assignment** – right amount of staff at correct level

PROPOSAL SCORING



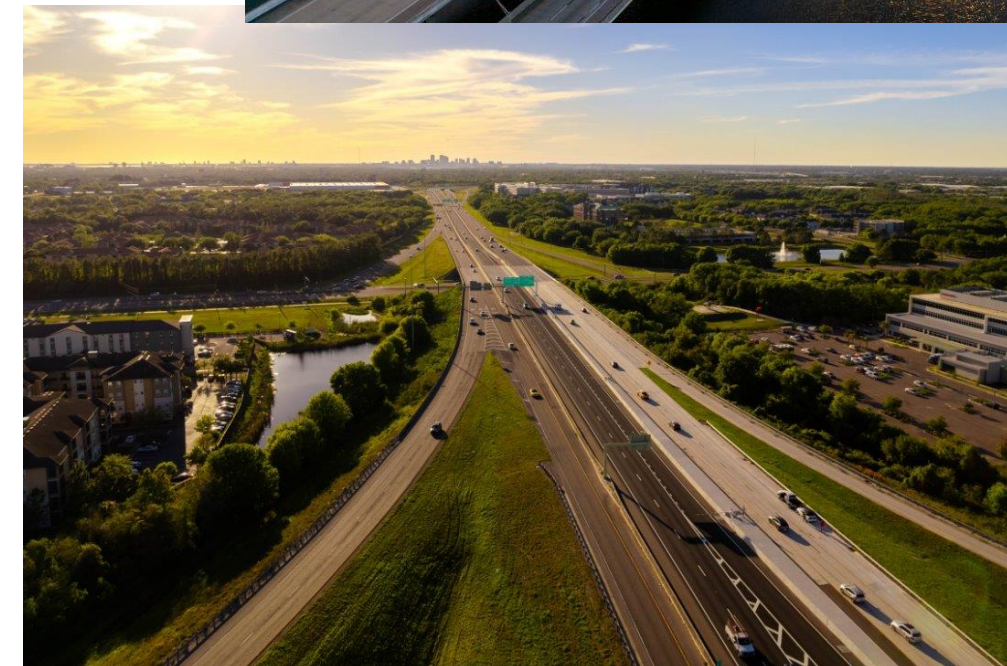
Proposal Scoring - ELOR

- **ELOR Format**
 - 5 Pages
- **ELOR Scoring**
 - Understanding the Scope – 20 Points
 - Project Approach – 40 Points
 - Proposed Project Staffing – 30 Points
 - QA/QC – 10 Points
- **Shortlist**
 - Minimum of 3 firms



Proposal Scoring - Interview

- **Format**
 - 5 minute Opening Statement – unscored
 - 20 minute Oral Technical Presentation
 - 25 minute Interview
- **Presentation/Interview Scoring**
 - Presentation
 - Understanding the Scope and Innovation – 20 Points
 - Project Approach and Personnel – 20 Points
 - Quality and Coordination – 10 Points
 - Interview
 - Overall Responses to Questions – 50 Points



PROCUREMENT PROCESS



Schedule

GEC SCHEDULE (SUBJECT TO CHANGE)		
DATE	DESCRIPTION	LOCATION
May 13, 2026, by 5:00 PM	Solicitation Published	THEA Website & Demandstar
May 19, 2026 @ 10:00 AM	Mandatory Pre-Proposal Meeting	THEA Office 1101 E. Twiggs Street, Suite 300 Tampa, FL 33602
June 10, 2026, by 9:00 AM	Deadline for respondent's submission of questions to THEA	Email to Procurement@tampa-xway.com
June 25, 2026, by 5:00 PM	Deadline for THEA to respond to respondent's questions	THEA Website & Demandstar
July 17, 2026, by 9:00 AM	Deadline for Submitting Expanded Letters of Response (ELOR)	Email to Procurement@tampa-xway.com
August 11, 2026, by 12:00 PM	Evaluation Committee submits scoring of ELORs to THEA Procurement Office	Email to Procurement@tampa-xway.com
August 13, 2026, @ 10:00 AM	Evaluation Committee confirms ranking and discussion of ELOR Packages of shortlisted respondents	THEA Office 1101 E. Twiggs Street, Suite 300 Tampa, FL 33602
August 13, 2026, by 5:00 PM	Posting of Notice Intended Shortlist	THEA Website & Demandstar
August 24, 2026, @ 1:30 PM	Board Approval of Shortlist Ranking	THEA Office 1101 E. Twiggs Street Tampa, FL 33602
September 8, 2026 - 45 mins (shortlisted respondents will be given time slot)	Oral Interviews with Shortlisted Respondents- In Person	THEA Office 1101 E. Twiggs Street Tampa, FL 33602
September 16, 2026, by 9:00 AM	Evaluation Committee submits final scores to THEA Procurement Office	Email to Procurement@tampa-xway.com
September 21, 2026 @ 11:00 AM	Evaluation committee meets to confirm final scores and final ranking of respondents	THEA Office 1101 E. Twiggs Street, Suite Tampa, FL 33602
September 21, 2026, by 5:00 PM	Posting of Notice of Intended Final Ranking	THEA Website & Demandstar
September 28, 2025 @ 1:30 PM	Board Approval of Final Ranking and Award of Contracts	THEA Board Room 1101 E. Twiggs Street Tampa, FL 33602
September 29, 2025, by 5:00 PM	Posting of Final Ranking	THEA Website & Demandstar

Communications

- **Questions**
 - All questions/clarifications must be in writing to the Procurement Office
- **Cone of Silence**
 - No contact with Evaluation Committee/THEA staff/Board regarding the solicitation from advertisement until final Board decision.
- **GEC Evaluation Committee**
 - Greg Slater
 - Jeff Seward
 - Anna Quinones



Award

- **Intended Award**

- 1st Place – GEC
- 2nd Place – Continuing Service Contract
- 3rd Place – Continuing Service Contract



- **Work Split**

- **GEC**

- Primary Bond Covenant Scope
- Program Management

- **Continuing Service Contracts**

- Support Role – THEA Intends to Use Both
- Potential Scopes (not all-inclusive)
 - Engineering and Design
 - Asset Management
 - Safety
 - ITS
 - Emergency Response

Pursuit of Other THEA Work



All consultants shall avoid organizational conflicts of interest and shall disclose any actual, potential, or perceived conflicts to THEA immediately upon identification.

During the duration of the GEC or Continuing Contract, the following standards will apply:

- **GEC Prime Consultant** -No pursuit of any other THEA CCNA or design build contracts
- **GEC Subconsultant**
 - No pursuit of any THEA CCNA or design build contracts for which you participated in scope development
 - No pursuit of any THEA CCNA or design build contracts for which you had access to non-public information that could provide an unfair advantage
- **Continuing Service Prime Consultant/Subconsultant**
 - No pursuit of any THEA CCNA contracts or design build for which you participated in scope development
 - No pursuit of any THEA CCNA contracts or design build for which you had access to non-public information that could provide an unfair advantage

Advise THEA of desire to pursue other contracts prior to performing work that would conflict your firm. We will review written requests for non-conflict in these scenarios.

Stay Connected!

Procurement Manager

Toni-Catherine Atkinson

Email: procurement@tampa-xway.com



THEA Procurement website